## Week of November 7, 2021

| Sunday                    | Monday             | Tuesday                   | Wednesday                 | Thursday                   | Friday                    | Saturday         |
|---------------------------|--------------------|---------------------------|---------------------------|----------------------------|---------------------------|------------------|
| 7                         | 8                  | 9                         | 10                        | 11                         | 12                        | 13               |
| from the earth we         | Do It in Durham -  | General Meeting           | Committee of the          | 3 Ways Your                | Stop Talking: Your        | Bodies in        |
| grow                      | Opening Event -    | & Networking              | Whole Meeting             | Website Can                | Customers Are             | Conflict         |
| 10:00 am - 4:00 pm        | Flag Raising       | Breakfast                 | 9:30 am                   | Break or Boost             | Telling You What          | 10:00 am -       |
| •                         | 8:30 am - 9:00 am  | (APBOT)                   | Regional                  | Your Brand                 | They Want                 | 4:00 pm          |
| Bodies in Conflict        |                    | 7:30 am - 9:30 am         | Headquarters              | (BACD)                     | (BACD)                    | 1                |
| 10:00 am - 4:00 pm        | 3 Step Simple      |                           | Building 605              | 9:00 am - 10:15 am         | 9:30 am - 10:30 am        | from the         |
| <b>Bodies in Conflict</b> | Strategy in        | Creating a                | Rossland Road East,       |                            |                           | <u>earth we</u>  |
| 10:00 am - 4:00 pm        | Launching an       | <u>Profitable</u>         | Whitby                    | Bodies in Conflict         | Bodies in Conflict        | grow             |
| 10.00 um 1.00 pm          | Online Business    | Business that             | E E .                     | 10:00 am - 9:00 pm         | 10:00 am - 4:00 pm        | 10:00 am -       |
| <b>Bodies in Conflict</b> | (BACD)             | Supports Your             | Envision Durham           | from the earth we          | <b>Bodies in Conflict</b> | 4:00 pm          |
| 10:00 am - 4:00 pm        | 9:30 am - 11:30 am | Prosperous Life           | <u>Information</u>        |                            | 10:00 am - 4:00 pm        | Bodies in        |
| Distriction Estima        | C 41               | (BACD)                    | Session delivered         | grow<br>10:00 am - 4:00 pm | 10.00 am - 4.00 pm        | Conflict         |
| Pickering Fairy           | from the earth we  | 9:00 am - 10:00 am        | by the Durham             | 10.00 am - 4.00 pm         | from the earth we         | 10:00 am -       |
| <u>Tours</u>              | <u>grow</u>        | T7* I                     | Region Planning           | <b>Bodies in Conflict</b>  | grow                      | 4:00 pm          |
| 4:00 pm - 9:00 pm         | 10:00 am - 4:00 pm | Finance and               | <u>Division</u>           | 10:00 am - 9:00 pm         | 10:00 am - 4:00 pm        | 4.00 pm          |
|                           | Increase Your      | Administration            | 9:30 am                   |                            |                           | Bodies in        |
|                           | Sales With ART     | Committee                 | Regional                  | Bodies in Conflict         | Bodies in Conflict        | Conflict         |
|                           | (Attract-Result-   | Meeting                   | Headquarters              | 10:00 am - 9:00 pm         | 10:00 am - 4:00 pm        | 10:00 am -       |
|                           | Tell (BACD)        | 9:30 am                   | Building, 605             | Legal Masterclass          | IP Masterclass –          | 4:00 pm          |
|                           | 1:30 pm - 2:30 pm  | Regional                  | Rossland Road East,       | - Maintaining              | Practical                 | D. 1 .           |
|                           |                    | Headquarters              | Whitby                    | Corporate Records          | Considerations in         | <u>Pickering</u> |
|                           |                    | Building 605              | <b>Bodies in Conflict</b> | (Suresh Law)               | Developing your           | Fairy Tours      |
|                           |                    | Rossland Road East,       | 10:00 am - 9:00 pm        | (BACD)                     | IP Strategy               | 4:00 pm -        |
|                           |                    | Whitby                    | 10.00 am 3.00 pm          | 1:00 pm - 2:00 pm          | (BACD)                    | 9:00 pm          |
|                           |                    | from the earth we         | <b>Bodies in Conflict</b> | 1.00 piii - 2.00 piii      | 10:00 am - 11:00 am       |                  |
|                           |                    | grow                      | 10:00 am - 9:00 pm        | Pickering Fairy            | 10.00 am - 11.00 am       |                  |
|                           |                    | 10:00 am - 4:00 pm        | C                         | Tours                      | What Goes Into a          |                  |
|                           |                    | 10.00 <b>u</b> m 1.00 pm  | from the earth we         | 4:00 pm - 9:00 pm          | Perfect Pitch?            |                  |
|                           |                    | <b>Bodies in Conflict</b> | <u>grow</u>               |                            | (BACD)                    |                  |
|                           |                    | 10:00 am - 9:00 pm        | 10:00 am - 4:00 pm        | What to Know               | 3:30 pm - 4:30 pm         |                  |
|                           |                    | <b>Bodies in Conflict</b> | <b>Bodies in Conflict</b> | About SEO:                 |                           |                  |
|                           |                    | 10:00 am - 9:00 pm        | 10:00 am - 9:00 pm        | Practical Tips for         | Pickering Fairy           |                  |
|                           |                    | 10.00 am - 9.00 pm        | _                         | <b>Business Owners</b>     | Tours                     |                  |
|                           |                    | <b>Bodies in Conflict</b> | How to Create             | (BACD)                     | 4:00 pm - 9:00 pm         |                  |
|                           |                    | 10:00 am - 9:00 pm        | Social Media              | 5:00 pm - 6:30 pm          | Networking Happy          |                  |
|                           |                    |                           | Content that              |                            | Hour with Mayor           |                  |
|                           |                    | Branding - So             | Attracts Your             |                            | Don Mitchell              |                  |
|                           |                    | Much More Than a          | Aligned Audience          |                            | (BACD)                    |                  |
|                           |                    | Logo (BACD)               | (BACD)                    |                            | 4:30 pm - 5:30 pm         |                  |
|                           |                    | 10:00 am - 11:30 am       | 10:30 am - 12:00 pm       |                            | 7.50 piii - 5.50 piil     |                  |
|                           |                    | The Simple Sales          | Do it in December         |                            |                           |                  |
|                           |                    | Funnel Workshop           | Do it in Durham -         |                            |                           |                  |
|                           |                    | (BACD)                    | Networking Lunch          |                            |                           |                  |
|                           |                    | 3:30 pm - 5:00 pm         | (BACD)                    |                            |                           |                  |
|                           |                    | 5.50 pm 5.00 pm           | 12:00 pm - 1:30 pm        |                            |                           |                  |

|  | Social Media for Small Business: Online Webinar (The Ontario Grants Webinar Series) 7:00 pm - 8:30 pm  Durham Agricultural Advisory Committee Meeting 7:30 pm Regional Headquarters Building 605 Rossland Road East, Whitby | How to Innovate from the Inside Out (BACD) 3:30 pm - 5:00 pm  TechEx (Spark Centre) 5:30 pm - 7:30 pm  Peter Perry & Business Achievement Awards (Whitby Chamber of Commerce) 6:30 pm - 8:00 pm |  |  |  |
|--|---|---|--|--|--|
|--|---|---|--|--|--|

**Start Date:** 11/10/2021 **End Date:** 11/10/2021

https://calendar.durham.ca